

Subject: Participating in New Jersey's Clean Energy's Direct Install Program

To Our Customers,

Direct Install is an exciting new offering from New Jersey's Clean Energy Program, tailored specifically to the needs of those who own and operate commercial, government and institutional buildings with peak electric demand under 100Kw. The program identifies proven measures for reducing your utility costs by replacing inefficient equipment with energy efficient alternatives. You'll have the benefit of knowing exactly which measures are cost-effective and, most importantly, **the program will cover 60% of the cost of the project**. That's right. **You pay only 40% of the cost**, but you reap 100% of the energy savings for years to come.

To get started is simple, all you need to do is:

- Complete the attached **Program Application and Participation Agreement**. There is absolutely no obligation in signing this application; it simply gets the process started.
- Return the completed Program Application and Participation Agreement along with **a copy of your last 12 months of electric bills and one gas bill**. (These are needed to confirm program eligibility). Please include all pages of your utility bills, as the information needed is on different pages. **Complete Bills** and a **signed application** must be submitted before we can send an auditor to your building.

Email these forms to: DIcoordinator@hutchbiz.com

Hutchinson will immediately review the completed documents, and upon eligibility confirmation, schedule your Energy Assessment. After the Energy Assessment, we will review results with you, including what measures qualify and confirm your share of the project cost. This way you will have all the information you need to make an informed decision to move forward.

Upon your acceptance, and Market Manager's approval, we will set a convenient start date for the installation of the qualifying measures. *Full details of the participation process can be found on page 2 of the attached agreement.*

Hutchinson is proud to have been selected as a Participating Contractor in New Jersey's Clean Energy Direct Install Program and we look forward to helping you reduce your energy consumption and utility costs. We also promise to ensure that you benefit from every opportunity afforded by the Direct Install Program.

To get started simply initiate steps 1 and 2 above. In the meantime if you have any questions you can give us a call and ask to speak with the DI Coordinator @ 888-777-4501 ext 291.

Your Hutchinson Direct Install Team

NEW JERSEY'S CLEAN ENERGY PROGRAM
DIRECT Install
PARTICIPATING CONTRACTOR