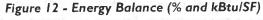
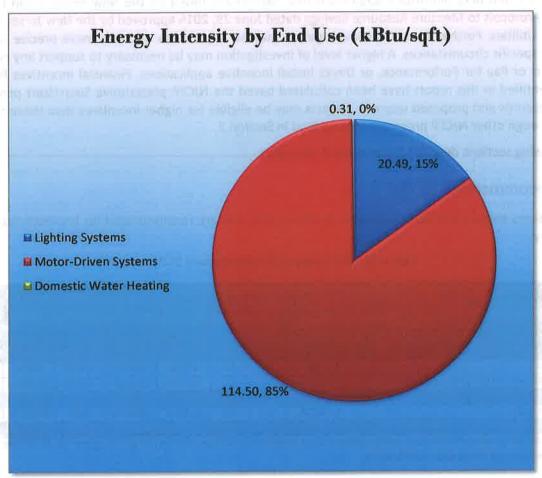




# 3.4 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed at this facility. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.









# 4 ENERGY CONSERVATION MEASURES

Level of Analysis

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to the Cliff Road Pump Station regarding financial incentives for which they may qualify to implement the recommended measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016 approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart or Pay for Performance, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 7.

The following sections describe the evaluated measures.

### 4.1 Recommended ECMs

The measures below have been evaluated by the auditor and are recommended for implementation at the facility.

Figure 13 – Summary of Recommended ECMs

	Annual	Peak	Annual	Annual	Estimated	Estimated	Estimated	Simple	CO <sub>2</sub> e
Energy Conservation Measure	Electric	Demand	Fuel	Energy Cost	Install Cost	Incentive		Payback	Emissions
	Savings	Savings	Savings	Savings			Net Cost	Period	Reduction
	(kWh)	(kW)	(MMBtu)	(S)	(S)	(S)*	(S)	(yrs)**	(lbs)
Lighting Upgrades	11,269	1.5	0.0	\$1,352,33	\$4,062.51	\$420.00	\$3,642.51	2.7	11,348
ECM 1 Install LED Fixtures	961	0.2	0.0	\$115.32	\$390.68	\$100.00	\$290.68	2.5	968
ECM 2 Retrofit Fluorescent Fixtures with LED Lamps and Drivers	10,308	1,4	0.0	\$1,237.02	\$3,671.83	\$320.00	\$3,351.83	2.7	10,381
Motor Upgrades	20,026	17,0	0.0	\$2,403,15	\$19,887.75	\$0.00	\$19,687.75	8.2	20,166
ECM 3 Premium Efficiency Motors	20,026	11.3	0.0	\$2,403.16	\$19,687.75	\$0.00	\$19,687.75	8.2	20,166
TOTALS	31,296	12.8	0.0	S3.755.50	S23,750.26	S420.00	S23,330,26	6.2	31,515

<sup>\* -</sup> All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

# 4.1.1 Lighting Upgrades

Recommended upgrades to existing lighting fixtures are summarized in Figure 14 below.

Figure 14 - Summary of Lighting Upgrade ECMs

	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)			Estimated Install Cost (S)	Estimated Incentive (S)	Estimated Net Cost (S)		CO <sub>2</sub> e Emissions Reduction (lbs)
	Lighting Upgrades	11,269	1,5	0.0	\$1,352,33	\$4,062.51	\$420.00	\$3,642.51	2.7	11,348
11.357 - 310	Install LED Fixtures	961	0.2	0.0	\$115.32	\$390.68	\$100.00	\$290.68	2.5	968
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	10,308	1.4	0.0	\$1,237.02	\$3,671.83	\$320.00	\$3,351.83	2.7	10,381

<sup>\*\* -</sup> Simple Payback Period is based on net measure costs (i.e. after incentives).





During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled. Please see **Appendix A: Equipment Inventory & Recommendations** for a detailed list of the locations and recommended upgrades for each lighting measure.

### **ECM I: Install LED Fixtures**

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)		Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (S)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
Interior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0
Exterior	961	0.2	0.0	\$115.32	\$390.68	\$100.00	\$290.68	2.5	968

Measure Description

We recommend replacing the 250 W metal halide lamp with new high performance LED light fixture. This measure saves energy by installing LEDs which use less power than other technologies with a comparable light output.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tubes and more than 10 times longer than many incandescent lamps.

### **ECM 2: Retrofit Fluorescent Fixtures with LED Lamps and Drivers**

Summary of Measure Economics

Interior/ Exterior		Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (S)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
Interior	10,308	1.4	0.0	\$1,237.02	\$3,671.83	\$320.00	\$3,351.83	2.7	10,381
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0

Measure Description

We recommend retrofitting existing T12 fluorescent fixtures by removing fluorescent tubes and ballasts and replacing them with LEDs and LED drivers (if necessary), which are designed to be used retrofitted fluorescent fixtures. The measure uses the existing fixture housing but replaces the rest of the components with more efficient lighting technology. This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tubes and more than 10 times longer than many incandescent lamps.





# 4.1.2 Motor Upgrades

### **ECM 3: Premium Efficiency Motors**

Summary of Measure Economics

	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)		Estimated Install Cost (S)	Estimated Incentive (S)	Estimated Net Cost (S)	Simple Payback Period (yrs)	CO₂e Emissions Reduction (Ibs)
20,026	11.3	0.0	\$2,403.16	\$19,687.75	\$0.00	\$19,687.75	8.2	20,166

Measure Description

We recommend replacing the three 40 hp standard efficiency motors with NEMA Premium™ efficiency motors. Our evaluation assumes that existing motors will be replaced with motors of equivalent size and type. Although occasionally additional savings can be achieved by downsizing motors to better meet the motor's current load requirements. The base case motor efficiencies are estimated from nameplate information and our best estimates of motor run hours. Efficiencies of proposed motor upgrades are obtained from the New Jersey's Clean Energy Program Protocols to Measure Resource Savings (2016). Savings are based on the difference between baseline and proposed efficiencies and the assumed annual operating hours.

Please see **Appendix A: Equipment Inventory & Recommendations** for more information on existing and proposed motor upgrades.





# 5 ENERGY EFFICIENT PRACTICES

In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of many low cost or no-cost energy efficiency strategies. By employing certain behavioral and operational changes and performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and energy and O&M costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

### Perform Proper Lighting Maintenance

In order to sustain optimal lighting levels, lighting fixtures should undergo routine maintenance. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust on lamps, fixtures and reflective surfaces. Together, these factors can reduce total illumination by 20% - 60% or more, while operating fixtures continue drawing full power. To limit this reduction, lamps, reflectors and diffusers should be thoroughly cleaned of dirt, dust, oil, and smoke film buildup approximately every 6 – 12 months.

### **Develop a Lighting Maintenance Schedule**

In addition to routine fixture cleaning, development of a maintenance schedule can both ensure maintenance is performed regularly and can reduce the overall cost of fixture re-lamping and re-ballasting. By re-lamping and re-ballasting fixtures in groups, lighting levels are better maintained and the number of site visits by a lighting technician or contractor can be minimized, decreasing the overall cost of maintenance.

# **Ensure Lighting Controls Are Operating Properly**

Lighting controls are very cost effective energy efficient devices, when installed and operating correctly. As part of a lighting maintenance schedule, lighting controls should be tested annually to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight sensors, maintenance involves cleaning of sensor lenses and confirming setpoints and sensitivity are appropriately configured.

### **Turn Off Unneeded Motors**

Electric motors often run unnecessarily, and this is an overlooked opportunity to save energy. These motors should be identified and turned off when appropriate. For example, exhaust fans often run unnecessarily when ventilation requirements are already met. Reducing run hours for these motors can result in significant energy savings. Whenever possible, use automatic devices such as twist timers or occupancy sensors to ensure that motors are turned off when not needed.

### Reduce Motor Short Cycling

Frequent stopping and starting of motors subjects rotors and other parts to substantial stress. This can result in component wear, reducing efficiency, and increasing maintenance costs. Adjust the load on the motor to limit the amount of unnecessary stopping and starting to improve motor performance.





# Perform Routine Motor Maintenance

Motors consist of many moving parts whose collective degradation can contribute to a significant loss of motor efficiency. In order to prevent damage to motor components, routine maintenance should be performed. This maintenance consists of cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

### Perform Proper Water Heater Maintenance

At least once a year, drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Once a year check for any leaks or heavy corrosion on the pipes and valves. For gas water heaters, check the draft hood and make sure it is placed properly, with a few inches of air space between the tank and where it connects to the vent. Look for any corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional. For electric water heaters, look for any signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank. For water heaters over three to four years old have a technician inspect the sacrificial anode annually.





# **6 ON-SITE GENERATION MEASURES**

On-Site Generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey's Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State's electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

### 6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility's electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has a Low potential for installing a PV array.

In order to be cost-effective, a solar PV array needs certain minimum criteria, such as flat or south-facing rooftop or other unshaded space on which to place the PV panels. In our opinion, the facility does appear not meet these minimum criteria for cost-effective PV installation.

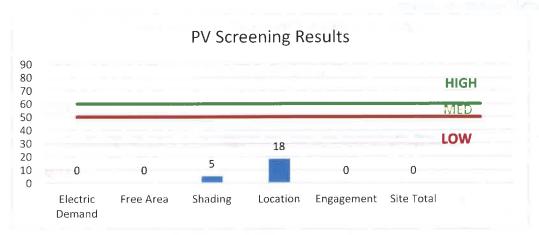


Figure 15 - Photovoltaic Screening





For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- Basic Info on Solar PV in NJ: <a href="http://www.njcleanenergy.com/whysolar">http://www.njcleanenergy.com/whysolar</a>
- NJ Solar Market FAQs: <a href="http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs">http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs</a>
- Approved Solar Installers in the NJ Market: <a href="http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\_vendorsearch/?id=60&start=1">http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\_vendorsearch/?id=60&start=1</a>

### 6.2 Combined Heat and Power

Combined heat and power (CHP) is the on-site generation of electricity along with the recovery of heat energy, which is put to beneficial use. Common technologies for CHP include reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines. Electric generation from a CHP system is typically interconnected to local power distribution systems. Heat is recovered from exhaust and ancillary cooling systems and interconnected to the existing hot water (or steam) distribution systems.

CHP systems are typically used to produce a portion of the electric power used onsite by a facility, with the balance of electric power needs supplied by grid purchases. The heat is used to supplement (or supplant) existing boilers for the purpose of space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for the purpose of space cooling. The key criteria used for screening, however, is the amount of time the system operates at full load and the facility's ability to use the recovered heat. Facilities with continuous use for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has a Low potential for installing a cost-effective CHP system.

Lack of gas service, low or infrequent thermal load, and lack of space near the existing boilers are the most significant factors contributing to the low potential for CHP at the site. In our opinion, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation.

For a list of qualified firms in New Jersey specializing in commercial CHP cost assessment and installation, go to: <a href="http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\_vendorsearch/">http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\_vendorsearch/</a>

CHP Screening Results 140 HIGH 120 100 80 60 40 20 Ω Gas Service Thermal Electric Location Engagement Site Total Demand Demand

Figure 16 - Combined Heat and Power Screening





# 7 PROJECT FUNDING / INCENTIVES

The NJCEP is able to provide the incentive programs described below, and other benefits to ratepayers, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey's Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay a surcharge on their monthly energy bills. As a customer of a state-regulated electric or gas utility and therefore a contributor to the fund your organization is eligible to participate in the LGEA program and also eligible to receive incentive payment for qualifying energy efficiency measures. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 17 for a list of the eligible programs identified for each recommended ECM.

Energy Conservation Measure

SmartStart Prescriptive
Custom

Direct Install

ECM 1 Install LED Fixtures

ECM 2 Retrolit Fluorescent Fixtures with LED Lamps and Drivers

ECM 3 Premium Efficiency Motors

Figure 17 - ECM Incentive Program Eligibility

SmartStart (SS) is generally well-suited for implementation of individual measures or small group of measures. It provides flexibility to install measures at your own pace using in-house staff or a preferred contractor. Direct Install (DI) caters to small to mid-size facilities that can bundle multiple ECMs together. This can greatly simplify participation and may lead to higher incentive amounts, but requires the use of pre-approved contractors. The Pay for Performance (P4P) program is a "whole-building" energy improvement program designed for larger facilities. It requires implementation of multiple measures meeting minimum savings thresholds, as well as use of pre-approved consultants. The Large Energy Users Program (LEUP) is available to New Jersey's largest energy users giving them flexibility to install as little or as many measures, in a single facility or several facilities, with incentives capped based on the entity's annual energy consumption. LEUP applicants can use in-house staff or a preferred contractor.

Generally, the incentive values provided throughout the report assume the SS program is utilized because it provides a consistent basis for comparison of available incentives for various measures, though in many cases incentive amounts may be higher through participation in other programs.

Brief descriptions of all relevant financing and incentive programs are located in the sections below. Further information, including most current program availability, requirements, and incentive levels can be found at: <a href="https://www.nicleanenergy.com/ci">www.nicleanenergy.com/ci</a>

### 7.1 SmartStart

### Overview

The SmartStart (SS) program offers incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

### **Equipment with Prescriptive Incentives Currently Available:**

Electric Chillers





Electric Unitary HVAC
Gas Cooling
Gas Heating
Gas Water Heating
Ground Source Heat Pumps
Lighting
Lighting Controls
Refrigeration Doors
Refrigeration Controls
Refrigerator/Freezer Motors
Food Service Equipment
Variable Frequency Drives

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

### **Incentives**

The SS prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SS program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your facility is an existing building, only the Retrofit incentives have been applied in this report. Custom Measure incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings, capped at 50% of the total installed incremental project cost, or a project cost buy down to a one year payback (whichever is less. Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

### **How to Participate**

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: <a href="https://www.njcleanenergy.com/SSB">www.njcleanenergy.com/SSB</a>

### 7.2 Direct Install

### Overview

Direct Install (DI) is a turnkey program available to existing small to medium-sized facilities with a peak electric demand that does not exceed 200 kW for any recent 12-month period. You will work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

### **Incentives**





The program pays up to **70%** of the total installed cost of eligible measures, up to \$125,000 per project. Direct Install participants will also be held to a fiscal year cap of \$250,000 per entity.

### **How to Participate**

To participate in the DI program you will need to contact the participating contractor who the region of the state where your facility is located. A complete list of DI program partners is provided on the DI website linked below. The contractor will be paid the measure incentives directly by the program which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Since DI offers a free assessment of eligible measures, DI is also available to small businesses and other commercial facilities too that may not be eligible for the more detailed facility audits provided by LGEA.

Detailed program descriptions and applications can be found at: www.njcleanenergy.com/DI

### 7.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract", whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an Energy Services Company or "ESCO";
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations;
- (3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program descriptions and application can be found at: <a href="https://www.njcleanenergy.com/ESIP">www.njcleanenergy.com/ESIP</a>

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.





# 8 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

# 8.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third party (i.e. non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third party supplier, consider shopping for a reduced rate from third party electric suppliers. If your facility is purchasing electricity from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: <a href="https://www.state.nj.us/bpu/commercial/shopping.html">www.state.nj.us/bpu/commercial/shopping.html</a>.

# 8.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a Third Party Supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility is not purchasing natural gas from a third party supplier, consider shopping for a reduced rate from third party natural gas suppliers. If your facility is purchasing natural gas from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: <a href="https://www.state.nj.us/bpu/commercial/shopping.html">www.state.nj.us/bpu/commercial/shopping.html</a>.





# Appendix A: Equipment Inventory & Recommendations

# Lighting Inventory & Recommendations

	Existing C	Existing Conditions				Proposed Conditions							Energy Impact & Financial Analysis	Financial Anal	yats				
Lecation	Fixture Quantity	Fireline Description	Controll	Watts per Finture	Amount Operating Hours	Floture Recommendation C	Add Controls?	Fixture	Florus Description	Control V System	Watts per Fixture	Annual Operating Hours	Total Peak KW Sevings	Total Annual Total Annual Evergy Cost KWM MMBlu Evergy Cost Sevings Sevings	MMBu E Sevings	Total Armual Energy Cost Savings	Total Installation Cost	Total	Simple Papade w/ Incentives in Years
Pump Room	9	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	5,460	Relamp & Reballast	No	9	LED - Linear Tubes: (2) 4" Lamps	Wall Switch	81	5,460	0.25	1,983	0.0	\$231,94	\$702.00	\$60.00	2.77
Basement	2	Linear Fluorescent - T12. 4' T12 (40W) - 2L	Wall Switch	88	5,460	Relamp & Reballast	No	LO.	LED - Linear Tubes: (2) 4" Lamps	Well Switch	83	5,460	0.24	1,820	0.0	\$218.41	\$585.00	\$50.00	2.46
Ground Floor	11	Linear Fluorescent - T12 4' T12 (40W) - 2L Wall Switch	Wall Switch	88	5,460	Relamp & Reballast	ON .	11)	LED - Linear Tubes: (2) 4" Lamps	Wall Switch	ผ	5,460	0.53	4,004	0.0	\$480.50	\$1,287.00	\$110.00	2.45
Restroam	-	Linear Fluorescent - 712 4" 712 (40W) - 4L Wall Switch	Wall Switch	178	5,460	Relamp & Reballast	No	1	LED - Linear Tubes: (4) 4" Lamps	Wall Switch	88	5,460	0, 10	822	0.0	\$87.36	\$161.63	00 023	1.62
Control Room	8	Linear Fluorescent - T12 4' T12 (40W) - 21 Wall Switch	Wall Switch	88	5,460	Relamp & Reballast	No	89	LED - Linear Tubes: (2) 4" Lamps	Wall Switch	81	5,460	0.38	2,912	0.0	\$349.46	\$696.00	\$80.00	2.45
Exterior Perimeter	-	Metel Halide: (1) 250W Lemp	Day light Dimming	987	4,368	Fixture Replacement	S.	-	LED - Pixtres: Outdoor Wall-Mounled Area Fixture	Day light Denming	K	4,368	0.18	1,086	0.0	\$130.31	89:086\$	\$100.00	223

		<b>Existing Conditions</b>	anditions					Proposed Conditions	onditions		ü	ergy Impact 8	Energy Impact & Financial Analysis	alysis				
Location	Ares(e)'System(s) Served	Motor Quantity	Motor Application	HP Per Full Load Motor Efficiency		VFD Control?	Annual Operating Hours	High High Efficiency Motors?	Full Load	Install N.	wmber 1	Full Load Install Number Total Peak Total Annual Efficiency VFDs? of VFDs KW Savings KWh Savings		Total Annual MMBtu Energy Coet Sevings	Total Annual Energy Cost Savings	Total Installation Cost	Total	Simple Payback w/ Incentives In Yeers
Pump Room	Pump Station	9	Water Supply Pump	40,0 77,5%	77.5%	o <sub>N</sub>	1,310	Yes	94.1%	No		11.31	20,026	0.0	\$2,403.16	\$19,687.75	\$0.00	8,19
Pump Room	Pump Station	2	Other	5.0	88.0%	No	384	No	88.0%	No		00.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Pump Roam	Pump Station	2	Other	5.0	86.0%	ON	1,092	No	86.0%	No		00:00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Roof Top	Pump Station	2	Exhaust Fan	9.0	80.0%	No	1,092	No	80.0%	No		00:00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

# DHW Inventory & Recommendations

Area(s)/System(a) System				Separate Sep	a yaro	-			
Location Served Quantity System Type	System System Type Fuel Type	System Efficiency Total Peak Total Annual Total Annual MW Savings KWh Savings	Total Peak 1 kW Savings K	otal Annual		otal Annual Total Annual Total MMBtu Energy Cost Instaliation Savings Savings Cost	Total Installation Cost	Total	Simple Peyback w/ Incertives In Years
Ground Floor Pump Station 1 Storage Tank Water Heater (≤ 50 Gal)			00.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00





# Appendix B: EPA Statement of Energy Performance



# **ENERGY STAR<sup>®</sup> Statement of Energy Performance**



# **Cliff Road Pump Station**

Primary Property Type: Drinking Water Treatment & Distribution Gross Floor Area (ft²): 2,775

For Year Ending: June 30, 2017

**Built: 1986** 

**ENERGY STAR®** Score<sup>1</sup>

Date Generated: August 14, 2017

Property & Contact Information			
Property Address Cliff Road Pump Station 595 Cliff Road Sewaren, New Jersey 07077	Property Owner	Primary Contact	1
Property ID: 5880920			
Energy Consumption and Ener	gy Use Intensity (EUI)		
Site EUI Annual Energy 131.5 kBtu/ft <sup>2</sup> Electric - Grid (k  Source EUI 412.8 kBtu/ft <sup>2</sup>	by Fuel Btu) 364,793 (100%)	National Median Comparison National Median Site EUI () National Median Source EUI () % Diff from National Median Source EUI Annual Emissions Greenhouse Gas Emissions (Metric Tons CO2e/year)	N/A N/A N/A%
Signature & Stamp of Veri			
(Name) ver	ify that the above information	on is true and correct to the best of my knowled	ge.
	ify that the above information	on is true and correct to the best of my knowled	ge.
Gignature:(Name) ver		on is true and correct to the best of my knowled	ge.
Signature:		on is true and correct to the best of my knowled	ge.
Signature:		on is true and correct to the best of my knowled	ge.
Signature:		on is true and correct to the best of my knowled	ge.